Mobil Producing Nigeria Unlimited

An ExxonMobil Subsidiary Operator of the NNPC/MPN Joint Venture
Tender Opportunity: Provision of Well-bore Cleanup Tools & Services for Year
2014 – 2019 Drilling Program

1.0 Introduction

Mobil Producing Nigeria Unlimited (MPN) operator of the NNPC/MPN Joint Venture (JV) plans to carry out Well-bore Cleanup Tools A Services on its offshore exploration, appraisal, and production location(s) in NNPC/MPN JV acreages. Anticipated contract term is three (3) years with an additional two (2) year option period. Contract commencement is expected in the second (2nd) quarter of 2014.

2.0 Scope of Work

Tenderer(s) will be required to provide Wellbore cleanup tools, personnel and associated services. The scope of work includes providing personnel, equipment, and materials associated with Wellbore Cleanup Services for up to six (6) concurrently contracted Jack-up Rigs. Adequate equipment shall include back-up equipment for use during periods of scheduled and unscheduled maintenance. Contractor's staffing plan shall allow for scheduled and unscheduled "time off" without affecting ongoing services for Company.

3.0 Nigerian Content

Company is committed to the development of the Nigerian Oil and Gas business in compliance with the Nigerian Oil and Gas Industry Content Development Act 2010 (NOGICD Act) enacted by the Federal Government of Nigeria in April 2010.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian Oil and Gas Industry shall be consistent with the level set in the Schedule to the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (NCDMB).

MPNU requires their Contractors to comply with the Act, its attached Schedule and any applicable regulation developed by the NCDMB.

Nigerian Content (NC) in the Nigerian oil and gas industry is defined as: "The quantum of composite value added to or created in the Nigerian economy by a systematic development of capacity and capabilities through the deliberate utilization of Nigerian human, material resources and services in the Nigerian oil and gas industry."

"Nigerian company" is a company registered in Nigeria in accordance with the provisions of Companies and Allied Matters Act with not less than 51% equity shares by Nigerians.

Tenderers shall consider Nigerian content as an important element of their overall project development and management philosophy for project execution.

As part of their submissions, Tenderers shall:

- (a) Provide a description of its committed infrastructure (asset, equipment, technical office, and administrative space, storage, workshop, assembly area, repair, and maintenance, testing, laboratory, etc.) in Nigeria (offices, equipment etc.) to support this contract, evidence that a minimum of 50% of all equipment deployed to work by multinational and international companies are owned by the Nigerian subsidiary.
- (b) Demonstrate that its entity is a Nigerian registered company, defined as a company registered in Nigeria in accordance with the provision of Company and Allied Matters Act. Provide details of its Ownership Structure. Submit certified true copies of CAC form (C02 and CO7) including Memorandum and Article of Association. For Nigerian company in alliance with a foreign company or multinational, submit evidence of binding agreement of the alliance duly signed by the CEO's of both parties.
- (c) Submit a plan on how it intends to give first consideration to goods and services provided from within Nigeria, to meet 75% Spend NC target in line with the requirements of the Act.
- (d) Demonstrate key Management positions that are Nigerian Nationals and the percentage of the Company total workforce (direct and in-direct employees) that are Nigerians

- (e) Submit a plan on how it intends to provide Human Capacity Development and Personnel Training
- (f) Provide evidence of application for Nigerian Content Equipment Certificate (NCEC) issued by Nigerian Content Development and Monitoring Board (in respect of any components, spares, equipment, systems and packages to be used on the project

Tender's failure to comply with the NOGICD Act or demonstrate commitment to Nigerian Content development will result in Tenderer's disqualification.

4.0 Mandatory Requirement

- (a) To be eligible for this tender exercise, interested Tenderers are required to be prequalified in the 3.04.99 (Other Drilling Services) and/or 3.04.36 (Well Wash Services) categories in NipeX Joint Qualification Scheme (NJQS) database. All successfully prequalified suppliers in this category will receive Invitation to Technical Tender (ITT).
- (b) To determine if you are prequalified and view the product/service category you are listed for: Openwww.nipexng.com and access NJQS with your log in details, click on continue Joint Qualification scheme tool, click check my supplier status and then click supplier product group.
- (c) If you are not listed in this product/service category and you are registered with DPR, please contact NipeX office at 30 Oyinkan Abayomi Street, Ikoyi Lagos with your DPR certificate as evidence for verification and necessary update.
- (d) To initiate the JQS pre-qualification process, access www.nipexng.com to download application form, make necessary payments and contact NipeX office for further action.
- (e) To be eligible, all tenders must comply with the Nigeria Content requirements in the NipeX system.

5.0 Close Date

Only tenderers who are registered in the 3.04.99 (Other Drilling Services) and/or 3.04.36 (Well Wash Services) categories in NipeX Joint Qualification Scheme (NJQS)

database as at Friday, February 14, 2014 being the advert closing date shall be invited to submit Technical Bids.

6.0 Additional Information

- (a) Interested suppliers must be prequalified for this product/service category in NJQS
- (b) Full tendering procedure will be provided only to contractors that have been successfully prequalified in NJQS
- (c) This advertisement shall neither be construed as an Invitation to Tender (ITT) nor a commitment on the part of MPN to award a contract to any supplier and/or associated companies, sub-contractors or agents
- (d) This advertisement shall not entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from MPN and/or its partners by virtue of such companies having been prequalified in NJQS
- (e) All costs incurred in registering and prequalifying for this and other product/service categories in NJQS shall be borne solely by suppliers
- (f) Suppliers that are prequalified for this product/service category in NJQS must ensure that their names and contact details (physical address, email address and telephone number) of their company and authorized/responsible personnel is up-to-date in their company profile in the NJQS database
- (g) MPN shall communicate only with the authorized/responsible personnel of prequalified companies and not through unauthorized individuals or agents.

Please visit the NipeX Portal at www.nipexng.com for this Advert and other information

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